# Coming Home: Connecting to Community

Submitting Your Application

## Housekeeping Rules

- Please mute your lines
- Kindly hold any questions until the Q&A portion
- Please type all questions in the chat pod
- This webinar is being recorded
- Presentation will be shared





## Agenda

- Background on Coming Home
- Proposal expectations
- Timeline
- Budget template
- Q&A





Opinion

# What Rural America Has to Teach Us

Civic service as a way of life.









A couple at a "cowboy church" service at the Nebraska State Fair in Grand Island. John Moore/Getty Images



March 21, 2019

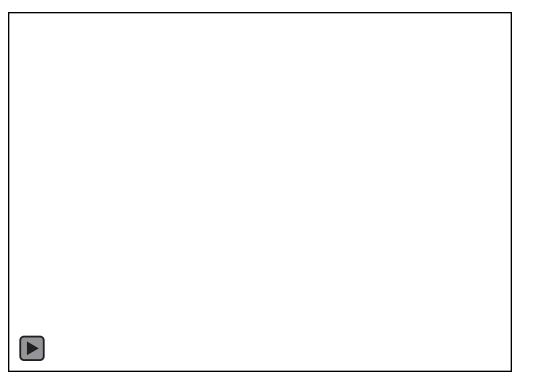
Everybody says rural America is collapsing. But I keep going to places with more moral coherence and social commitment than we have in booming urban areas. These visits prompt the same question: How can we spread the civic mind-set they have in abundance?

For example, I spent this week in Nebraska, in towns like McCook and Grand Island. These places are not rich. At many of the schools, 50 percent of the students receive free or reduced-cost lunch. But they don't have the pathologies we associate with poverty.

Nearly everybody is working at something. Nebraska has the sixth-lowest unemployment rate among the 50 states. It has the 12th-longest healthy life expectancy. Some of the high schools have 98 percent graduation rates. It ranks seventh among the states in intact family structure.

Crime is low. Many people leave their homes and cars unlocked.









## Coming Home: Connecting to Community

- Showcase the diversity, richness and traditions of rural America are often neglected by commercial media
- Celebrate the people, culture and stories of a diverse rural America
- Identify and engage local talent, producers, filmmakers and citizens on their perspectives
- Elevate OCA Stories to a national audience



"Public media stations serve as America's trusted storytellers"



# Leverage the Power of Public Media





What is CPB expecting in my proposal?

- √Scope of work
- ✓ Collaboration and/or partnerships
- ✓ Demonstrated connection with your local community
- ✓ Relevant experience
- ✓ Interest in regional and/or national television distribution
- ✓ Detailed action plan



## **RFP Timeline**

Action Items	Dates		
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RFP Announced	September 16, 2019		
Questions Due	September 27, 2019 at 5PM ET		
Webinar	October 1, 2019		
Proposals Due to CPB	October 25, 2019, at 5 PM ET		
Contract Term	January 1, 2020 – August 31, 2020		



## **Budget Template**

- Examples of cost categories
- Strong proposal doesn't have to include each line item
- Don't overthink the budget





## Coming Home: Connection to Community Station Name: Personnel Position Title

Position Title	Must include detailed information on hourly rate, salary, and/or time on project to validate total		
Position Title	Must include detailed information on hourly rate, salary, and/or time on project to validate total		
Personnel Subtotal			\$0
Fringe (Benefits, Taxes, Payroll etc.)	Notes		Total
Position Title	Include fringe rate if available		
Position Title	Include fringe rate if available		
Fringe Subtotal Fravel and/or Events	Notes		Total
			Total
Local travel	Staff traveling, reason for trip, rate (airfare, mileage, etc.)		
ravel and/or Events Subtotal		\$	
Research	Notes		Total
tems	Quantity, unit cost, description of use		
Research Subtotal			
Preliminary Shooting and Editing (Location, character scouting, etc)	Notes		Total
tems .	Quantity, unit cost, description of use		
Preliminary Shooting and Editing Subtotal		S	
Partnership & Stakeholder Engagement	Notes		Total
tems	Quantity, unit cost, description of use		
Partnership & Stakeholder Engagement Subtotal		\$	
Consultants/Contracted	Notes		Total
tens	Quantity, unit cost, description of use		
Consultants/Contraced Subtotal	Notes	\$	Total
Supplies	Quantity, unit cost, description of use		local
tem	(Quantity, unit cost, description of use		
Supplies Subtotal		\$	
Other	Notes		Total
tem	Quantity, unit cost, description of use		
Other Subtotal			
Indirect Costs (Optional)			Total
Rate	Indirect rate may not exceed 15%		
<u> </u>			
Total		\$	-

### **Budget Template Line Items**





### Coming Home: Connecting to Community

List all personnel and describe roles in project. Provide detail on salary and time on project (hours or percentage of time)

List all personnel, time on project, and fringe rate. List what fringe includes.

Provide detail on anticipated trips (destinations, staff, mileage, rationale).

Provide detail on anticipated cost, expenses and other relevant details.

### Preliminary Shooting and Editing (Location, character scouting, etc.)

Provide detail on anticipated cost, expenses and other relevant details.

### Partnership & Stakeholder Engagement

Provide detail on anticipated cost, expenses and other relevant details.

Provide detail on anticipated cost, expenses and other relevant details.

Provide detail on any anticipated costs and expenses for supplies. Provide detail on quantity, unit cost, rationale for use, and any other relevant details.

Provide detail on any other anticipated costs not listed above. Provide detail on quantity, unit cost, rationale for use, and any other relevant details.

A Station may include reasonable G&A/Indirect Costs which must be tied to actual expenses; however, the Stations must be able to substantiate that the G&A/Indirect Rate is based on actual indirect costs incurred in the prior fiscal year (i.e. it cannot be an arbitrary percentage applied to all projects as an estimate of indirect expenses). Alternatively, if the Station has a federally-approved indirect rate, then the Station may use this rate to recapture Indirect Costs with no substantiation needed beyond proof that the rate has been federally approved. CPB will not award non-federally approved Indirect Costs at a rate exceeding 20%.

### **Budget Template Narrative**







What is the definition of targeted geographic area?

The targeted geographic area is rural. The U.S. Census Bureau defines urban as either "Urban Areas" of 50,000 or more; or an "Urban Cluster" of at least 2,500 and less than 50,000 in a densely settled area (At least 1,000 people per square mile). Any population, housing, and territory not included within an urban area is considered rural.



Can this proposal address a region? Or does it need to reflect just the area my station serves?

Your proposal can address a region, but it is imperative that the storytellers be local and connected to the community.



Do you accept joint proposals from two or more CSG qualified organizations?

We encourage collaboration but need one fiscally responsible entity.



Will there be future funding available to fund the production of the treatments developed for this grant?

Yes. Proposal will go through the same internal review and funding consideration process as any other national content proposal



Is there a time deadline for completion of the full project?

No



What phase of the project does the timeline in the SOW section refer to?

The timeline in the SOW refers to the actual full production phase of the project your station would be producing if funded.



How much emphasis will CPB place on producing national content?

A goal of this RFP is to support increase in local voices and storytelling in rural areas, and increase access and appeal regionally and nationally to these stories



If there is a coalition of organizations working on the grant, some of which directly serve rural communities and some which are community media stations for urban areas, is an urban-based organization that is leading that coalition eligible to apply?

A goal of this grant is to provide opportunities for rural stations to produce multi-platform media content.



Is this grant only for pre-production work? Could it be used for producing a pilot as well?

Funds should be used to develop a plan. If a pilot is necessary to be successful then include plans for a pilot.



Does the grant recipient need to remain CSG qualified throughout the entire term of the grant.

Yes



# Thank you.

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